








SailWays SA

	Year Built	CAB/PAX/WC	Period A	Period B	Period C	Period D	Period E	Refundable
			27/07-17/08	22/06 - 27/07 17/08 - 14/09	25/05 - 22/06 14/09 - 05/10	20/04 - 25/05 05/10 - 26/10	01/01 - 20/04 26/10 - 31/12	Security Deposit
Ocean Star Yachts range = (O.S.Y.)								
OSY 56.1 (6cab) Prvlg	2006-2010	6/12/5	7.140	6.440	5.285	4.200	3.745	3.000
OSY 56.1 (6cab) Econ	2002-2005	6/12/5	6.440	5.810	4.795	3.780	3.360	3.000
OSY 56.1 (5cab) Prvlg	2006-2010	5/10/5	6.790	6.125	5.040	3.990	3.570	3.000
OSY 56.1 (5cab) Econ	2001-2005	5/10/5	6.440	5.810	4.795	3.780	3.360	3.000
OSY 51.2 (5cab) Prvlg	2003-2009	4+1/10/4+1	4.410	3.955	3.500	2.940	2.310	2.500
OSY 51.2 Elegance 3cab	2006-2009	3+1/8/3+1	4.655	4.165	3.675	3.115	2.450	2.500
OSY 51.1 (5cab) Econ	2001-2005	4+1/10/4+1	4.165	3.745	3.325	2.800	2.170	2.500
ABBREVIATIONS = Ocean Star Yachts range = (O.S.Y.) / Prvlg = Privilege range & Elegance range / Econ. = Economy range								
Skipper are available, if requested as well as Hostess or Cook at Extra Charges								
All PRIVILEGE / ELEGANCE Models Has Free of Charge GENERATOR, AIR CONDITION and many EXTRAS.								
Beneteau								
	Year Built	CAB/PAX/WC	Period A	Period B	Period C	Period D	Period E	Refundable
			27/07-17/08	22/06 - 27/07 17/08 - 14/09	25/05 - 22/06 14/09 - 05/10	20/04 - 25/05 05/10 - 26/10	01/01 - 20/04 26/10 - 31/12	Security Deposit
OCEANIS 55	2013	4+1/10/3+1	8.200	6.900	6.300	5.200	3.500	3.000
OCEANIS 54	2009	4+1/10/3+1	5.800	4.800	4.300	3.400	2.700	3.000
OCEANIS 51.1 - New	2018-2019	6/12/3	7.900	6.700	5.700	4.400	3.300	3.000
CYCLADES 50.5	2006-2009	6/12/4	4.900	4.340	3.920	3.150	2.340	2.500
OCEANIS 50	2010-2011	5+1/10/3+1	5.810	4.800	4.300	3.400	2.660	2.500
OCEANIS 48	2012-2016	4+1/9/3	6.600	5.400	5.000	3.800	2.900	2.500
OCEANIS 46.1 - New	2019-	4/8/4	6.195	5.110	4.305	3.290	2.350	2.500
OCEANIS 46.1 - New	2019-	5/10/3	6.195	5.110	4.305	3.395	2.350	2.500
OCEANIS 46	2009-2011	4/8/2	4.510	3.740	3.530	2.750	2.000	2.500
OCEANIS 45	2012-2017	4/8/2	5.300	4.400	3.900	3.100	2.100	2.500
OCEANIS 43	2008-2011	4/8/2	3.800	3.040	2.800	2.200	1.700	2.500
OCEANIS 41.1 - New	2017-2019	3/6+2/2	4.200	3.740	3.200	2.620	1.960	2.000
OCEANIS 40	2008-2010	3/6/2	3.200	2.800	2.400	1.900	1.400	2.000
OCEANIS 38.1 - New	2017-2019	3/6/2	3.780	3.290	2.850	2.290	1.800	2.000
OCEANIS 38	2014-2016	3/6/1+1	3.400	2.900	2.350	1.900	1.680	2.000
OCEANIS 373 clipper	2003-2004	3/6+2/1	2.310	2.100	1.995	1.610	1.400	1.500
Skipper available, if requested as well as Hostess or Cook at extra charges								
Jeanneau								
	Year Built	CAB/PAX/WC	Period A	Period B	Period C	Period D	Period E	Refundable
			27/07-17/08	22/06 - 27/07 17/08 - 14/09	25/05 - 22/06 14/09 - 05/10	20/04 - 25/05 05/10 - 26/10	01/01 - 20/04 26/10 - 31/12	Security Deposit
S.ODYSSEY 54 DS	2004-2008	5/12/5	6.100	5.300	4.900	3.700	2.700	3.000
JEANNEAU 54 - New	2017-2019	5+1/11/3+1	9.000	7.800	6.600	5.400	3.700	3.500
JEANNEAU 53	2010-2012	5+1/11/3+1	6.930	6.090	5.285	4.900	3.780	3.500
S.ODYSSEY 519 - New	2016-2019	5+1/10+2/3+1	7.800	6.400	5.800	4.500	3.400	3.500
S.ODYSSEY 519 - New	2016-2019	4+1/8+2/4+1	7.700	6.300	5.700	4.400	3.300	3.500
S.ODYSSEY 509	2016-2018	5+1/10+2/3+1	7.490	6.230	5.500	4.200	3.300	3.000
S.ODYSSEY 49i	2008-2010	4/8/4	4.970	4.515	4.480	4.410	3.150	2.500
S.ODYSSEY 44i	2009-2010	4/10/2	4.060	3.500	2.900	2.500	1.900	2.500
S.ODYSSEY 42i	2007-2011	3/8/2	3.400	3.150	2.500	2.000	1.600	2.000
S.ODYSSEY 36i	2007-2010	3/8/1	2.400	2.100	1.900	1.600	1.300	1.500
Skipper available, if requested as well as Hostess or Cook at extra charges								
								
DUFOUR - GIB'SEA								
Year Built	CAB/PAX/WC	Period A	Period B	Period C	Period D	Period E	Refundable	
		27/07-17/08	22/06 - 27/07 17/08 - 14/09	25/05 - 22/06 14/09 - 05/10	20/04 - 25/05 05/10 - 26/10	01/01 - 20/04 26/10 - 31/12	Security Deposit	
DUFOUR/GIB'SEA 51	2002	5/10/5	4.445	3.990	3.640	3.255	2.650	2.100
ELAN 40 rc *	2004 rb 2011	3/6/1	3.360	3.010	2.765	2.520	2.030	1.500
ELAN 340	2010-2011	2/4/1	2.100	2.030	1.750	1.505	1.330	1.500





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HARMONY 47	2006 rb 2017	4/8+2/2	3.290	2.800	2.590	2.380	2.030	1.800
ABBREVIATIONS i = Impression / rc = RaCing / rb = ReBuilt								
* Skipper Mandatory at extra price (an Extra set of sails offered with Extra Security Guarantee Deposit)								
Bavaria			Period A	Period B	Period C	Period D	Period E	Refundable
	Year Built	CAB/PAX/WC	27/07-17/08	22/06 - 27/07 17/08 - 14/09	25/05 - 22/06 14/09 - 05/10	20/04 - 25/05 05/10 - 26/10	01/01 - 20/04 26/10 - 31/12	Security Deposit
BAVARIA CR56	2014-2016	6/12/4	8.300	7.000	6.380	4.900	3.500	3.500
BAVARIA 55CR	2010-2011	5/10/3	7.245	6.300	5.600	4.600	3.800	3.500
BAVARIA CR51 - New	2014-2019	5/10/3	7.210	6.300	5.600	4.340	3.850	3.000
BAVARIA 51CR	2009-2010	5/10/3	5.915	4.865	4.550	4.235	3.290	2.500
BAVARIA 50CR	2005-2008	5/10/3	4.655	4.130	3.710	2.870	2.240	2.500
BAVARIA 49	2003-2004	5/10/3	4.060	3.605	3.325	3.010	2.310	2.500
BAVARIA CR46 - New	2014-2019	4/9/3	5.250	4.690	4.410	3.955	3.045	2.500
BAVARIA 46CR	2005-2008	4/8/2	3.990	3.430	3.220	3.010	2.450	2.500
BAVARIA 45CR	2011-2013	4/8/3	4.450	3.700	3.200	2.400	2.000	2.500
BAVARIA 44	2002-2004	4/8/2	3.395	3.080	2.520	2.275	1.925	1.500
BAVARIA 41CR	2014-2016	3/7/2	3.850	3.300	2.800	1.900	1.700	2.000
BAVARIA 39CR	2006-2008	4/8/2	2.660	2.415	2.310	2.205	1.820	1.500
BAVARIA 38	2003-2005	3/6/2	2.450	2.170	1.855	1.680	1.470	1.500
BAVARIA 34 CR	2008-2010	2/4/1	2.240	1.785	1.680	1.540	1.225	1.500

ABBREVIATIONS CR = Cruiser // Skipper available, if requested as well as Hostess or Cook at extra charges

CATAMARAN FLEET PRICE LIST 2019 in €uro per week

Catamaran Charter in Greece – Other Catamarans

		Salina Saona Bahia New45 Astrea Lucia						
Catamarans	Year Built	CAB/PAX/WC	Period A	Period B	Period C	Period D	Period E	Refundable
			27/07-17/08	22/06 - 27/07 17/08 - 14/09	25/05 - 22/06 14/09 - 05/10	20/04 - 25/05 05/10 - 26/10	01/01 - 20/04 26/10 - 31/12	Security Deposit
LAGOON 50 New	2019-	6+2/12/4+1	13.400	11.400	10.300	8.300	5.900	6.000
LAGOON 500 (a/c) ***	2006-2009	5+1/10+1/5+1	12.900	11.100	10.000	8.000	5.500	-Crewed-
BAHIA 46	2004	12/6/04	6.055	5.200	4.690	3.990	2.700	3.000
LAGOON 450 / 450F (a/c)	2011-2018	4+2/8+2/4	9.550	8.470	7.600	5.900	4.000	3.500
LAGOON 440 (a/c)	2004-2008	4+2/10/5	7.210	6.300	5.320	4.340	3.600	3.000
BALI 4.3	2016-2018	4+2/10/4	9.200	7.600	6.500	5.500	4.000	3.500
LAGOON 42	2017-2018	4+2/10/5	8.900	7.400	6.100	5.300	3.800	3.000
LAGOON 40	2018-2019	4+2/10/4	7.400	6.370	5.200	4.480	3.000	3.000
LAGOON 400s2	2014-2017	4+2/10/4	7.100	6.100	5.200	4.400	3.100	3.000
LAGOON 39	2013-2017	4+2/10/4	6.400	5.400	4.700	3.800	2.800	2.500
LAGOON 380	2014-2017	4+2/10/2	5.495	4.550	4.165	3.780	2.870	2.500
LAGOON 380	2003-2008	4+/8+/2	4.480	3.815	3.780	3.745	2.730	2.500

*** Skipper Mandatory at EXTRA Charge, Hostess and/or 2nd Deck Hand at extra charge UPON request

EMBARKATION TIME: 17.00 hrs

DISSEMBARKATION TIME: 09.00 hrs

The yacht should be returned to the base the day before the end of the charter contract, latest 19:00 hrs. Check In /

Check In / Check Out are procedures considered to be part of charter period.

MAIN BASES and other MARINAS UPON REQUEST:

ATHENS (Alimos Marina). Other Bases: LAVRION, MYKONOS, PAROS, KOS, RHODES, LEFKAS, CORFU.

BARE BOAT GENERAL CONDITIONS 2019 a

DISCOUNT POLICY:

5% Repeat clients on Sailing Yachts only

SailWays SA

5% Boatshow Periods								
5% Early Bookings on sailing yachts, valid until 31/1/2019								
10% for 3 Weeks on sailing yachts only								
15% for 4 Weeks on sailing yachts only								
Discounts are based on one or more (1+) week prices.								
Maximum Discount in Monohulls 27,5% and in Catamarans 17,5%.								

BARE BOAT GENERAL CONDITIONS 2019 b

ONE WAY FEES:

Athens – Lavrion	150 €
Athens / Lavrion – Dodecanese Region (KOS, RHODES)	790 €
Athens / Lavrion – Ionian Region (CORFU-LEFKAS)	890 €
Athens / Lavrion – Cyclades OR Sporades	590 €
Between Ionian OR Dodecanese OR Cyclades	290 €

OPTIONAL SERVICES, PACKAGES & EQUIPMENT:

Skipper 190€/day (plus food) - Crew require their own cabin	
Cook/Chef 170€/ day (plus food) - Crew require their own cabin	
Hostess 170€/ day (plus food) - Crew require their own cabin	
Outboard Simple 2-2,5+ hp: 70€/week	
Fast Track Package: Guaranteed Embarkation to the yacht: by 13.00 hrs instead of 17.00 hrs 120€	
Family Package: Safety Railing Net (for Children) plus 2-3 Junior Life Jackets 240€	
Internet Package: Wi-Fi Router Facility onboard (USB Stick - 3G+ Connection) 5 GB: 40€, 10GB: 60€	
Spinnaker / Blister 210€/week plus extra Refundable Security Deposit 500€	
Windsurf , Kayak, SUP 100€/week/piece plus extra Refundable Security Deposit 250€	

Cancellation Policy, Cancellation fees:

When cancellation is announced 90 days prior to departure 30% of the total charter fee is retained.
When cancellation is announced 30 to 60 days prior to departure 60% of the total charter fee is retained.
When cancellation is announced 1 to 30 days prior to departure, 90% of the total charter fee is retained.
350€euro is kept in any term as Administration Fee. In case boat is re-chartered at full or lower price the equivalent chartered amount will be refunded to the costumer.

Payment Conditions:

1. **a.** A down payment of 50% of the charter fee minus your commission is required upon signing charter contracts, it will be prepared as soon as you confirm your confirmation.
 - b.** The Balance payment of 50% of the charter fee is required 30 days prior to embarkation.
- The above payments can be via bank transfer.

Security Deposit:

2. Payable at the base, prior to departure, in cash or with credit card (VISA and MasterCard - NOT American Express) by Charterer.
- The security deposit is required before embarkation and will cover any damage or loss of the yacht and her equipment during the cruise.

Insurance: All boats are insured against:

- Risks arising from liability to third parties and damage to hull, machinery, and equipment.
- Damage liability third party and passengers yacht Euro 1.000.000,00 any one accident
- Sea pollution liability Euro 150.000,00

BANK Reference Data (Payments / Wire Transfers in EURO Account)

EUROBANK	BANK ADDRESS & BRANCH KALAMAKIOU (142):
Istioploikoi Dromoi ANEPA (SAIL WAYS)	31, POSEIDONOS Av. GR17455, ALIMOS
VAT No: EL998567904 Tax Office: PLION PIRAEUS	
IBAN: GR4602601420000950200407003	
SWIFT (BIC): ERBKGRAA	